

November 19, 2015  
Maine Milk Commission Meeting Minutes  
Deering Building, Room 233  
Augusta, Maine 04333

Notices for the November 19, 2015 meeting were distributed to Commission members, intervenors and other interested parties on October 22, 2015 and sent to the Secretary of State's Office for posting on October 22, 2015.

**Commission Present:** Mike Wiers, Colon Durrell, Richard Cook, Matt Randall and Stanley Millay

**Commission Absent:** None

**Department Officials:** None

**Staff Present:** Tim Drake, Executive Director, Betty Farr, Resource Administrator and Carol Gauthier, Office Associate, Josh Panek, Resource Administrator

**Legal Counsel:** Absent

**Others Present:** John Blake, H.P. Hood, Julie-Marie Bickford and Dale Cole, MDIA, Jim Lesser of Oakhurst Dairy, Shelley Doak of the Maine Grocers and Food Producers Association, Doug Carr, Carr Consulting and Bruce Schucker of Hannaford's

Chairman Wiers called the meeting to order at 10:36 a.m.

**Agenda Item 1: Minutes:** Richard Cook made a motion to accept the minutes of the October 22, 2015 meeting as presented. Colon Durrell seconded the motion. Motion passed 4-0.

**Agenda Item 2: Lauren Parker, Assistant Attorney General:**

**Agenda Item 3: Minimum Prices:**

Tim Drake reported that a prevailing premium of \$1.10/cwt. on Class I for December 2015, Dairy Marketing Services (DMS). In addition to this premium, DMS reported that an additional \$0.43/cwt for milk that comes from producers who do not treat their cows with the rBST hormone will be in effect. Agri-Mark reported a total premium remains the same for December. Federal Order One Class I price for December is \$19.96, an increase of \$0.23/cwt. He explained that a schedule was prepared using this information plus a producer cost of production adjustment (COPA) of \$1.35/cwt. He stated that this price schedule was for informational purposes and that the Commission was not bound to it, and should make their pricing determination after hearing testimony.

Chairman Wiers asked for testimony.

There was none.

Stan Millay then made a motion to accept order #12-15 with a producer margin of \$1.35/cwt. and a Commission premium of \$1.53/cwt.

Richard Cook seconded the motion.

Chairman Wiers called for a vote on the motion. The motion passed 4-0.

**Agenda Item 4: Maine Monthly Price Survey:** The Commission reviewed the Maine price survey for November 2015 which showed retail prices for Augusta. The IAMCA survey for September was also reviewed.

**Agenda Item 5: Next Scheduled Meetings:**

- December 24, 2015, 10:30 a.m.  
Room 233, Department of Agriculture, Conservation and Forestry, Augusta ME
- January 12, 2016, 10:00 a.m.  
Augusta Civic Center
- January 21, 2016, 10:30 a.m.  
Room 233, Department of Agriculture, Conservation and Forestry, Augusta ME
- February 18, 2016, 10:30 a.m.  
Room 233, Department of Agriculture, Conservation & Forestry, Augusta ME
- March 24, 2016, 10:30 a.m.  
Room 233, Department of Agriculture, Conservation & Forestry, Augusta ME

**Agenda Item 6: Other:**

- A. **Monthly Financial Report:** The first quarter FY 16 report was reviewed.
- B. **Dealer Margins:** The Commission reviewed all testimony received and the possible dealer margins prepared by staff. Colon Durrell stated that he felt it important to note that the margins had not been adjusted since 2007. Chairman Wiers asked if the testimony received from the Maine Grocers and Food Producers Association reflected the views of Maine's two processors. Shelley Doak answered that the 1% return on milk prices was a compromise after discussion by her membership. After discussion about rates of return on the cost of milk Matt Randall moved to adopt the proposed dealer margins (Herbein Report) with a 2.5% return on processing costs and a 1% return on the cost of milk. Colon Durrell seconded the motion. The motion passed 4-0.

**Agenda Item 7: Executive Session:** None

**Adjourned:** Adjourned; 11:07 a.m. November 19, 2015.  
Tim Drake, Maine Milk Commission